



GENESEE COUNTY PURCHASING
A Division of the Genesee County Controller's Office
COUNTY ADMINISTRATION BLDG
1101 BEACH STREET, ROOM 343,
FLINT, MICHIGAN 48502
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April 21, 2017

ADDENDUM #2

Quotation for Histology Laboratory and General Clinical Laboratory Services 17-107 RFQ

1. The following question and answers are additional clarification of the offering. Please include the following questions and answers, as part of the above mentioned RFP:

- Q1. Can you clarify that we would indeed be embedding approximately 5000 blocks per year? Of which we will only be returning 20-25% on slides?
 - A1. 5000 is an estimate but it comes from 400 plus autopsies per year with 12 tissue cassettes submitted for each case. However, of the cases that we block only a certain percentage will need to be used for slide preparation (20 to 25%) at the time of embedding. The blocks not used for slide preparation are stored as such for 1 year. After a year the blocks can be discarded. If the blocks are turned into slides, the slides are stored forever and the blocks are saved for 10 years and then discarded. Not every case that is embedded will need to be cut. Whether or not it is cut will depend on other features of the case. Some cases will be cut from the very beginning while others may not require cutting until other laboratory data are analyzed. The 25% estimate includes blocks that are immediately cut and which are cut at a later time.
- Q2. In regards to item 4, we are wondering how long of a retention schedule you require to store these specimens? Also, would we only be storing the specimens that are not put on slides?
 - A2. We are interested in hearing from all bidders about their capacity to store blocks and slides and what the associated charge is for said storage. Please break down storage costs by blocks, slides, or both. We are required to store paraffin blocks for 1 year post autopsy if they are never cut. If they are cut for slides, they must be stored for 10 years. The glass slides must be stored forever. We are requesting each bidder to state whether or not they have storage capacity and what the cost is. Bidders who have limited or no storage capacity will still be given consideration.
- Q3. In regards to item 5 – Could you please clarify if you are looking for the lab to send a pathologist or lab tech on-site to do frozen sections OR does this mean you just need the lab to embed and put into blocks, frozen sections?
 - A3. We do not require onsite pathology for frozen section interpretation. We do need the ability to prepare frozen sections for staining when necessary. Our accreditation board requires the lab that we use to have frozen section ability. We use this technique very rarely. An example of such a case is when we do frozen sections of lung and stain them with oil red looking for fat emboli. We need the lab to prepare

the frozen sections, stain them and send them to us. No other Pathology examination is needed.

General Lab Services section:

- Q4. Would you be able to provide your current CPT code list of tests now? Our fear is that we would only be pricing out those few tests listed and we would be missing important tests. For the 60 microbiology cases and 20 chemistry cases per year, do all of the tests listed get ordered/performed on each of those cases? This will help us better determine volume and price.
- A4. We do not have a list of the CPT codes for the tests that we currently order. We don't currently order by CPT code. We order by test name and the associated CPT code is assigned by the lab doing the test in their system. We are requesting a list of available tests offered by each bidder with associated prices to help us understand the full capacity of the bidding lab. The cases that require microbiology testing typically involve only bacterial cultures of blood, lung, spleen, and cerebral spinal fluid. These same cases will require nasal viral antigen panel testing. On maybe 10 cases per year, we request viral cultures on blood. When we order chemistry, it is on vitreous humor and we are requesting an electrolyte panel with glucose. We also run c-peptide levels with insulin levels on 5-10 cases per year and Hemoglobin A1c on 5-10 cases per year.

Indicate on the Signature Page item #6 and on the exterior of the envelope containing your proposal:

ADDENDUM #2 RECEIVED

**ALL PROPOSALS MUST BE RECEIVED AT:
GENESEE COUNTY PURCHASING DEPARTMENT
1101 BEACH STREET, ROOM 343, FLINT, MI 48502**

Cindy Carnes, Purchasing Manager
G:/bid2/2016/17-072add2

REVISED COST SUMMARY PAGE

Quote Request from Genesee County: Histology Laboratory and General Clinical Laboratory Services

Department: Genesee County Medical Examiner's Office

Contact Name: Ms. Cindy Carnes, Purchasing Manager

Contact email: ccarnes@co.genesee.mi.us

Due Date and Time: 11:00 a.m. (EDT), Wednesday, May 3, 2017

Attachment ___ yes ___no

Contact information	
Reference at the seller (person)	
Company name	
Street address	
City and Zip	
Phone number	

Commercial terms for the quote	
Number of days the quote is valid	
Payment term	
Delivery term	
Delivery address(es)	
Other terms	

Complete the following and/or attach complete price and services information

Item number	Item description	Currency	Unit price