



GENESEE COUNTY PURCHASING DEPARTMENT

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CINDY CARNES
Purchasing Manager

March 13, 2015

ADDENDUM #1

**REQUEST FOR PROPOSALS (RFP) #15-049
REPAINTING OF THE GENESEE BELLE PADDLE WHEEL BOAT**

1. Please include the questions and answers on attachment 1, as part of the above mentioned RFP.

Indicate on the Signature Page item #6 and on the exterior of the envelope containing your proposal:

ADDENDUM #1 RECEIVED

**ALL PROPOSALS MUST BE RECEIVED AT:
GENESEE COUNTY PURCHASING DEPARTMENT
1101 BEACH STREET, ROOM 343
FLINT, MI 48502**

Cindy Carnes
Cindy Carnes, Purchasing Manager
G:/bid2/2015/15-049 add1

ADDENDUM #1

MANDATORY PRE-PROPOSAL MEETING TUESDAY, March 10, 2015, 10:00 AM

#15-049 REPAINTING OF THE GENESEE BELLE PADDLE WHEEL BOAT GENESEE COUNTY PARKS AND RECREATION COMMISSION

Staff Present:

Barry June, Deputy Director, Genesee County Parks
Matt Armentrout, Director of Facilities Management
Deborah Wilkes, Recording Secretary, Genesee County Parks
Don Conway, Norkan Inc.
Jim Rutkowski, VSE Corporation
Jaras Fluty
Robert Webber, NCS
Mark Zilio, Niles Industrial Coatings
Shaina Vorachek, Mid Michigan Painting
Eric Lonsway, Murray Painting
Scott Misener, Mid Michigan Painting
Jerry Heinrich, TSP Environmental
Don DeRoo, Dri Force
Dan Perrault, PPG
Robert Long, Painters Union

Deputy Director Barry June introduced himself and staff present.

This is a mandatory pre-bid meeting and all attendees must sign in. If a company is represented here today, but does not sign in, they will not have the opportunity to submit a proposal. All attendees were asked to leave a business card as well.

This is a request for proposals for repainting the Genesee Belle Paddle Wheel boat. The original Request for Proposal (RFP) is online at www.gc4me.com. Mr. June stated that he hopes everyone had an opportunity to review the RFP because there is a lot of details, rules and regulations to do business with the County.

Always go to this site for addendum information. If you think of any other questions after today, you must contact Cindy Carnes, Purchasing Manager at ccarnes@co.genesee.mi.us. All questions after today must be submitted by Friday at noon and should be directed only to Cindy in the Purchasing Department. Answers will be posted in the addendum. Keep checking the website for any additional addendums, changes, and/or corrections so you have knowledge of these items.

Mr. June reviewed items in the Request for Proposals that all proposers should pay particular attention:

Page 3: All sealed bids will be accepted until Tuesday, March 24, 2015 at 3:00 p.m. Bids should be delivered in person or mailed to 1101 Beach St. Room 343, Third Floor, Flint MI 48502. *LATE PROPOSALS, OR PROPOSALS SENT BY FAX OR EMAIL WILL NOT BE ACCEPTED.*

One original proposal with original signatures, two additional hard copies (photocopies) of the entire document and one electronic copy (thumb drive or cd/dvd) must be submitted. Photocopy and electronic copy (cd/dvd or usb flash drive, see RFP for format) must be exactly like original copy.

Standard Contract- A sample of the standard contract is at the very end of the RFP document. It gives you the idea of what type of contract we will have with you. If you have any exceptions, or cannot conform to any of the information in here you must put the explanation of your exception on your letterhead and include it with your proposal.

Section 2: Standard Terms and Conditions – Please read through these carefully so you know what it means to do business with the County.

Section 2, #14: Bidder's Insurance Checklist – The County requires a signed insurance checklist with each proposal submitted, so make sure you check that form. This checklist must be reviewed with your agent and it helps you understand what insurances must be in place for the job. You and your insurance agent must sign the document and submit the form in your proposal. We are not asking that you have this coverage right now, but that you acquire it if you are awarded and you understand the cost of the necessary coverage and you include that in your proposal. Whoever is awarded the proposal must provide a certificate showing proof of the necessary coverage.

Section 5, #2: Evaluation and Award. The contract will be awarded to the responsive proposer whose proposal is determined to be most advantageous to the County based on the evaluation criteria, it is not strictly based on price. Your experience in this kind of project, this type of painting, your staff, your resources for this job, will all weigh in on who gets the job.

Section 6, #8: Performance Bond – It does not currently list it in the proposal but a performance bond is required and each proposal must post a 5% bond payment with your proposal.

Section 7, #15 Warranty: We will be looking for a warranty on this paint job. This is a big job, and the boat only comes out of the water every 15 years or so and we want a good job. Matt Armentrout will be involved in this project as well. Expect a lot of scrutiny on this job. It is a very visible piece of the park, everybody sees it and we want a good job to be done.

Page 8, #19 Safety: We will be watching this closely. We will want you to wear proper PPE, we want to see hard hats out there, we want to make sure that you are following all OSHA rules. We will throw you off county property if we catch you not adhering to the safety protocols that are in place. We are very serious about safety here.

Page 8, #3 Issuing Office: Contact Cindy Carnes at the email provided if you have any questions after today.

Page 9, # 7 Responsive Proposals: To insure full consideration, proposers are required to submit a complete response to this RFP in the required format (See Section 6).

Section 4, Minimum Qualifications of Proposers: Make sure you read through this particular section.

Page 12, Scope of Services: As mentioned before we started, this work is going to be contingent on the frost laws coming off. They have to be off before we can bring the cranes in to lift the boat out of the water. As soon as we lift it out of the water, the project can begin. We know weather conditions play a big factor in this. We want to make sure you are working when the weather conditions are appropriate and when they are appropriate, we expect you to be on this job, not somewhere else on another job. This job will not stretch into August, we want this done, so make sure you plan appropriately.

We expect PPG marine coatings on this job. There are pretty extensive instructions and specs in this RFP. We will expect you to follow the manufacturer's recommendations for applying this material.

Q: Do you have a date in mind that you want it completed? Obviously weather will play into that, but in your mind, what is the date?

A: We'd like to see it done by June 1st, but obviously weather conditions will play a big factor in that. If we have a cold, wet May, you may not be able to get it done. We are more concerned with the quality of the job than getting it back in the water. We don't want to rush the job, put it back into the water and have the paint fall off, then have to pull it back out of the water.

Q: What is the availability to go look at the boat? What is the chance that it will be pulled out of the water so we can look at it before submitting a bid?

A: You won't be able to do that. It won't be out of the water until May. The frost laws probably won't go off until the very end of April.

Q: Will we be able to inspect it?

A: After this meeting we can drive over there and look at it. The only thing you won't be able to see is the hull, only what is above the water line.

Q: Do we have the ability to drive over there at another time in case our estimators want to come out?

A: You'd have to make that appointment through Cindy Carnes, but it would be available.

June: Another thing not listed in the scope of services is the job will require a man lift. The Parks have a couple man lifts that will be available. **We have a 60' unit with a two man basket on it.** We will make that available to the contractors. They are certified man lifts.

Q: Is this a prevailing wage project? Will there be certified payroll taken on this?

A: Anything that the county does over \$2,000 is a prevailing wage project. We (the parks staff) are not sure if the County will take it or not, but you must have one available if the County asks.

Q: PPG is the preferred coatings. What type of warranty are they offering for their product? Is it a five year or a two year?

A: He would assume the standard warranty. That is not in writing yet, it has not been discussed. Our concern is if the product is put on according to the manufacturer's recommendations, if there is a problem with the coating, then we will be talking to PPG.

PPG warranty will cover materials only.

Q: You said it (the boat) will not come out for another 15 years, but the standard warranty is one or two years, so are you looking for a five year or ten year warranty. It says one year.

A: For the contractors work here, it is a one year warranty that we would want.

Q: You want one year, if we can exceed that because we have a coating that goes over that, put that in the bid?

A: Yes

Q: Do have any specs on the boat, square footage?

A: No, we can only tell you how much it weighs. About 50 ton. Actual weight.

Q Clarify: in the scope it talks about pressure washing and mechanical means to clean the hull, but we are going to be sand blasting to SB 10, not just pressure washing mechanically to remove all coatings before applying, correct?

A: On the decks yes, and on the underside of the hull, that is correct. There is high pressure wash available that is also as good as sand blasting, 40,000 psi.

Q: Just the way that was worded, remove loose paint and scale, we want to be on the same page, that we are removing everything.

A: Yes

Q: Do you need it NACE certified? If you are not specifying that...

A: NACE? Not familiar with that...probably not.

Q: Will there be an inspection once we blast to look at the surface?

A: A parks staff person would like to inspect that before you start to put the primer on, yes. We may ask the PPG rep to stop by and take a look as well to verify that it is being put on according to specifications.

Q: Not only that, but in case there are any repairs that need to be made to the boat.

A: There shouldn't be, we will be replacing some zinc plating that will be replaced before the painting is started.

Armentrout: A lot of the metal work is already in the process of being done. Anything that we need to repair, especially on the pilot house will be done before it even comes out of the water.

Q: I'm just saying we might open up something when we blast, so it might be a good idea to look at it.

A: Right

Q: The brush off blasting is just taking off loose stuff, not going down to the metal for your handrails and trim?

A: Correct

Q: How are you on requirements for tenting it off for the spraying process?

A: We are not going to require you to tent it off, it will depend on weather conditions, we cannot have a lot of overspray down there.

Q: We are a real large corporation that works on the navy fleet so we have that ability. I want to ask because what I guess I will do, is throw in there, somewhere in the bid, that depending upon conditions (it would be tented). You get a little bit of wind and that stuff is flying. I don't know how close you are to other things that it could land on, but it can land 200-300 feet away.

A: There is nothing to the east of it, so a west wind would just take it to the trees. If the

wind comes from the east, that usually means a storm coming in. The water is to the south, so we want to make sure we don't get anything in the water. It won't be too far from the lake, maybe 30-40 feet at most. We'll want to protect that.

Q: Absolutely, otherwise the DEQ will be here.

A: Correct, nobody wants trouble with them.

Q: Is there anything that is not being painted? Paddle wheel will be painted too?

A: Everything will be painted, even the paddle wheel.

Q: Can we take as many pictures as we want?

A: Yes, you can.

Q: You have an undercoating on the boat, an anti-algae coating on the bottom surface of it? And you want that replaced also?

A: Yes, now there is a coating. Yes that should be replaced.

Q: How many layers are on it? You want us to go over it, or remove that current layer, remove it and put it on fresh, correct?

A: Just one layer is there currently. Yes, we want it removed and replaced.

Q: The paint on the sides, above the water line, do you want that all removed down to the metal?

A: Above the water line, no, just below the water line. Except for the exposed decks, they need to be taken down to the steel. The exposed decking needs to be taken down to the steel.

Armentrout: You'll see, when we get there, the decks have chips, changes in paint variations, so you will see quickly why we want the decks taken down to the steel.

Q: Both decks? What about inside the boat?

A: Upper and lower decks, yes. There is carpeting inside, there will be no painting inside, all exterior surfaces only.

Q: You need our (business) cards, correct?

A: Yes, that is correct, please leave it with Ms. Wilkes, here at the table.

Q: Will you provide a prevailing wage document for us, for this area?

A: Talk to Cindy Carnes about that. We will ask her to provide it, if available, online. (www.gc4me, Current Bids, where you found the RFP documents).

Onsite Questions:

Mr. June: The stairs need to be taken down to the bare metal.

Q: Do you want skid resistant put on?

A: Yes, we will want skid resistant put on the decks.

Q: All the same color is being put back?

A: Yes, all the same color replacement.

Q: Is that the understanding with PPG, the metal wheels will be dropped back down to the SSPC- 10 as well, as it touches the water?

A: That is correct, take the wheels down to the bare metal.

June: The parking area is where the boat will sit for repainting.

Q: Who will be responsible for taking the wooden paddles off?

A: The contractor will be responsible for taking the wooden paddles off. And replacing any that are rotten, but we have replaced most of them recently so they should be in good shape.

A: Contractor will be responsible for covering all the hydraulics?

Q: Yes.

Q: Do you know how long the boat is?

A: 65 feet or so.

Q: Where will you set this?

A: In the parking area.

Q: On the handrails, any exposed rust, what do you want done with that?

A: Take it down to raw steel, water blast it down to raw steel and primer and paint it.

Q: Same colors?

A: Same colors.

Q: Plastic parts?

A: You don't have to paint those. We are talking about the plastic decorative pieces on the deck railings.

Q: Our coating that goes over, it gives us an option, we can coat those and then if it is oxidized, it will turn it back to the black it originally was and it will keep it there for 10 years. We use that on submarines, Carnival Cruise lines, we do that. They know absolutely what they are doing. They are doing commercial jobs now. For you guys, the coating would work great for at least 10 years, maybe 15. It doesn't cost that much money.

A: That is something we could consider.

Q: If we put our coating on it, you don't have to put the black paint on it. It doesn't collect algae it just rinses right off.

Q: Wood paddles, how do you want that handled?

A: The contractor will have to remove the wood paddles and reassemble them.

Q: You want them all painted?

A: Yes.

Q: You don't want new, just cleaned and repainted?

A: Correct, unless they are rotted.

Q: How many are there?

A: Well, we have recently replaced most of the wood paddles, so you shouldn't have any issues with them.

Q: That was not covered in the specs, the wood, because you guys had said you would take care of those.

A: Well they have to take them off anyway so they might as well replace the wood.

Note: Paddles that have already been replaced were pointed out to those present.

Q: Fluids impregnate the wood, and it pops paint, so for the cost of the wood, maybe \$200, you would spend more time and labor to clean and paint, so you might as well replace them all new.

A: We could be flexible with wood paddle replacement. It would be easier to replace the wood and paint new than fix these.

Q: Yes, and to get it to the proper humidity in the wood so it is not absorbed. By the time you get organics in it, and you try to bleach it out and it doesn't work. And what do we have here, maybe \$200 in wood?

A: That is what we do, we don't typically reuse the wood if it comes off, we just make new ones up and take the old ones off and make a new one.

Q: What about these? (The plastic decorative pieces along the upper deck railings)
They may break when we try to remove them.

Q: Are we going to be putting them back on?

A: The problem is finding them, because a lot of them are broke, we may not be able to find those pieces to replace them. We may or may not be able to get them. You can see some of them are zip-tied back on. We can determine whether they will need to be put back on at a later date. They are just decorative.

Q: Are you putting these strips back on the staircase?

A: Yes, you are required to put the anti-skid strips back on the staircase. We want it to look just like it does now, except cleaner, brighter and newer looking, Prettier.